

* Omnibus

Opinions Of Small Business Professionals
~ Issues Facing Small Business and the UK Overall ~

Presentation at The House Of Lords
June 27, 2007

Telecommunications

· FAICG

Presented by
Michele Levine, Chief Executive
Roy Morgan International





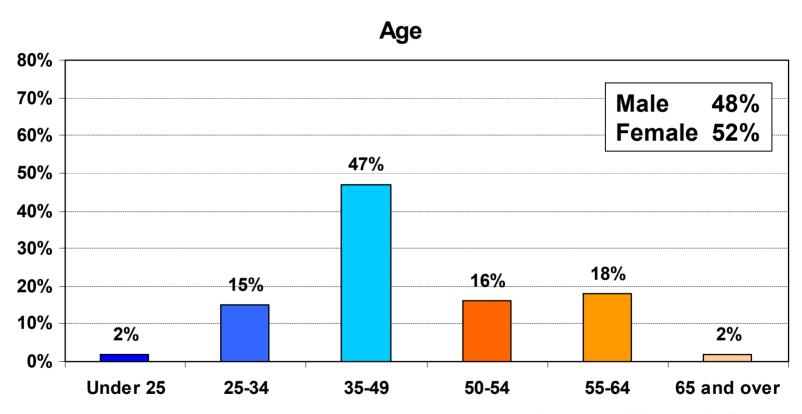
The Survey

- Between June 19 and 21, 2007 Roy Morgan Research conducted a survey of 623 UK Small Business
 Professionals
- The survey asked a series of opinion based questions around issues facing the United Kingdom and business today.





Respondent Profile - Demographics





Occupation

national ———	Small Business Professionals
	%
Owner, Partner or Proprietor	37
Managing Director/ Chairman	14
Other worker; Clerk, Typist, Key Punch Operator, Secretary, Receptionist	9
Company Accountant Treasurer or Company Secretary	7
Other Director	5
Department Head, Administration Manager, Branch Manager	5
IT Professional, Data communication, Systems Analysts Engineer	4
Other professional: Teacher, Nurse, Social Worker, Policeman	4
General Manager	3
Professional: Doctor, Dentist, Chemist, Systems Analyst, University Lecturer, Geologist, Solicitor	3
Skilled Worker; Foreman, Tradesman, Technician, Printer	2
Sales Person, Sales Representative, Shop Worker	2
Member of Management Board or Executive Committee	1
Semiskilled Worker, Machinist, Driver	1
Other Manual Worker: Cleaner, Council Worker, Labourer	1
Other	14
(Respondents could give more than one response)	
Work Status	To .
Full time	69

Base: 623 UK Small Business Professionals

23

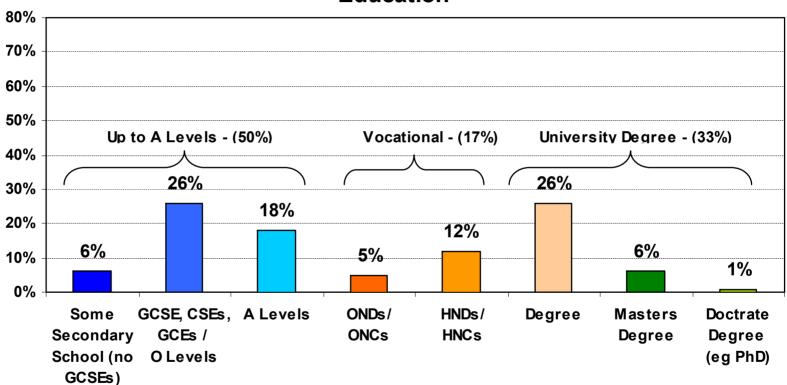
8

Part time

Other









Industry	/
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Sector

_	Small Business Professionals	_	Small Business Professionals
	%		%
Finance and Insurance	20	Public Service	13
Business Services	17	Private Industry	47
Manufacturing	6	Self employed	40
Construction	6	Total	100
Retail	6		
Education	3		
Health	3		
Other Community Services	3	Size of	Organisation
Recreation and Personal services	3	OIZC OI	Organisation
Agriculture	2		
Transport and Storage	2		Small Business
Media	2	_	Professionals
Public Administration and Defence	2	_	%
Electricity, Gas and Water	1	Only self	34
Wholesale	1	2-4 people	21
Telecommunications	1	5-99 people	30
Communication	1	100 people or more	15
Property	1	Total	100
Mining	-		1/4 VX
Other	20		11 3841
Total	100	_	Muy



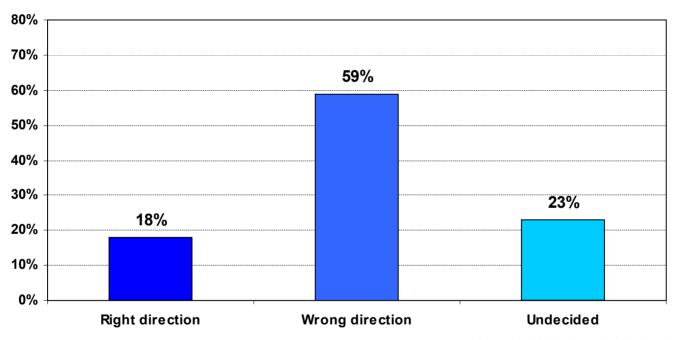
The Results





Are things in the UK heading in the Right direction or the Wrong direction?

UK Going in Right / Wrong Direction







Small Business	
Professionals	

	Professionals
	%
Immigration, immigration policy	16
Legislation / Over regulation / Red tape / Government interference	8
Government, politics, political system	8
Economic problems	6
Tax Issues	6
Moral decline in society / Lack of respect for the law	4
Housing / Lack of housing / Housing for young / Lack of affordable housing / Housing grants	4
Lack of support for small business / Decline of small Business	3
Crime	3
Lack of quality / Qualified / Experienced / Suitable staff / Skills shortage	3
Terrorism	2
Over population	2
Off shoring of manufacturing / Outsourcing	2
Competition in business / Companies / Markets	2
Unemployment	2
Climate change / Global warming	1
Educational issues	1
Globalisation / fairer world trade	1
Law And Order	1
National Health Service (NHS)	1
Nanny State	1
Wars and conflicts	1
Security, safety	1
Demise of manufacturing / Industry	1
Lack of confidence	1
Poverty, the gap between rich and poor	1
Other health issues	1
Other	11
Can't Say	3
Total	100



Main Issues Facing Your Business Today*

Small Business Professionals

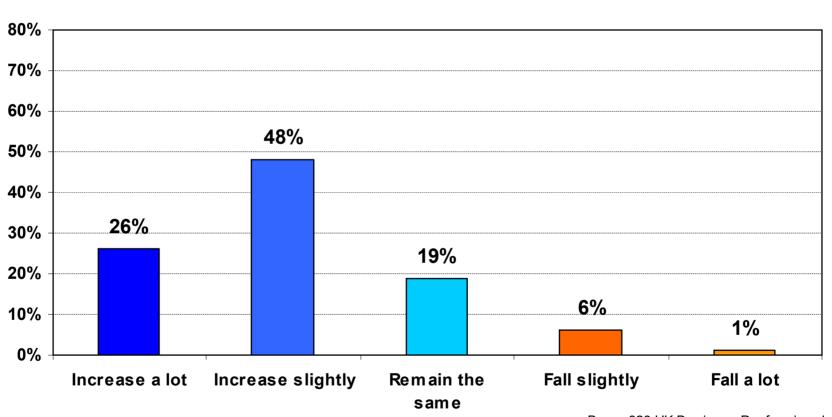
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	0/0
Legislation / Over regulation / Red Tape / Government interference	30
Tax issues	18
Low demand / Lack of work / Difficulty finding customers	9
Lack of cash flow / Funding / Finance / Budget issues	8
Lack of quality / Qualified / Experienced / Suitable staff / Skills shortage	8
Competition / Competition with large companies / Multinationals	8
Increasing business costs / Overheads / Costs of materials	6
Lack of (Government) support	5
I am not in business at the moment	5
Debt collection / Customers not paying bills on time	4
Employment laws / Wages / Conditions	2
Companies or jobs going off shore / Off shore outsourcing	2
Small Business recognition / Getting started / No incentives / Closures	1
Sustaining profit / Lack of profit	1
Fees and charges / Bank fees and charging interest	1
Interest rates	1
High insurance costs	1
Poor transport infrastructure / Poor roads	1
Transport and fuel costs	1
Working long hours / Too much work not enough time off	1
Total mentioned Taxation or Financial issues	41
Other	11
None	4
Can't Say	3

^{*} Respondents could give more than one response



Expectation of Unemployment in the UK over the next 12 months

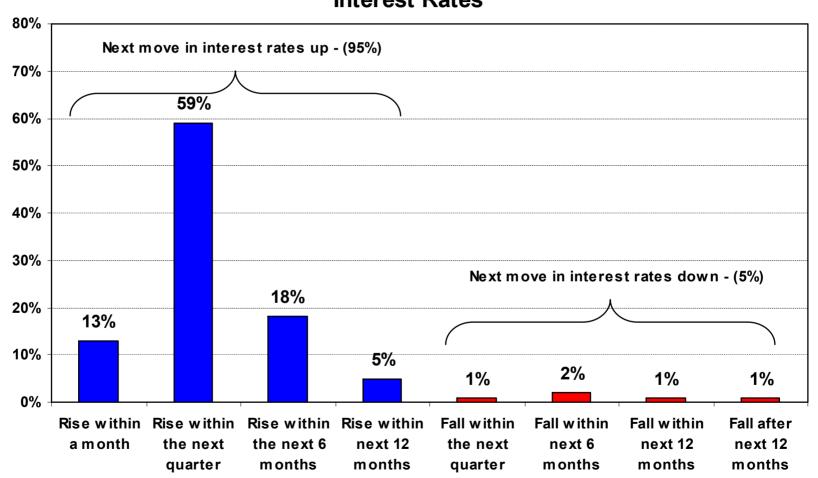
Unemployment in the UK





Will the next move in Interest Rates be up or down?

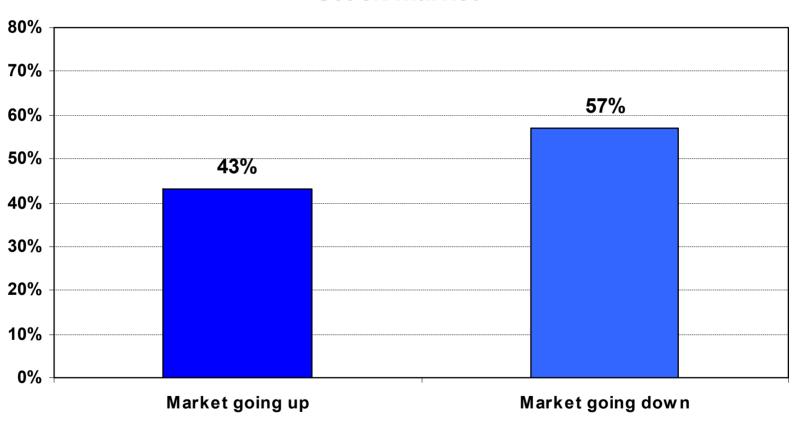
Interest Rates





The Stock Market over the next 12 months

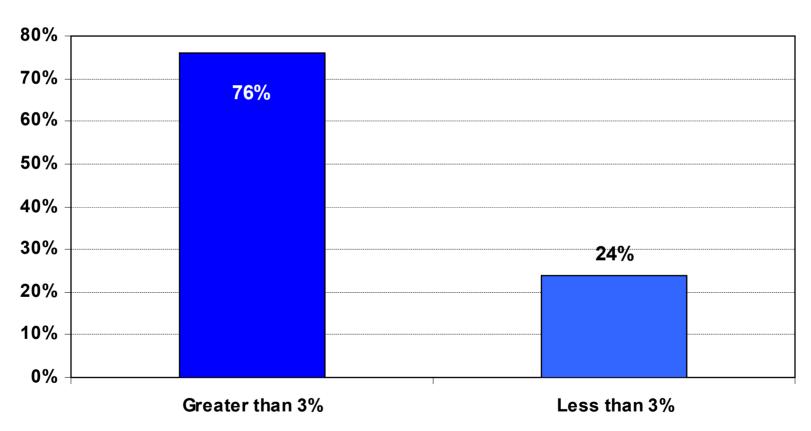
Stock Market





Inflation over the next 12 months

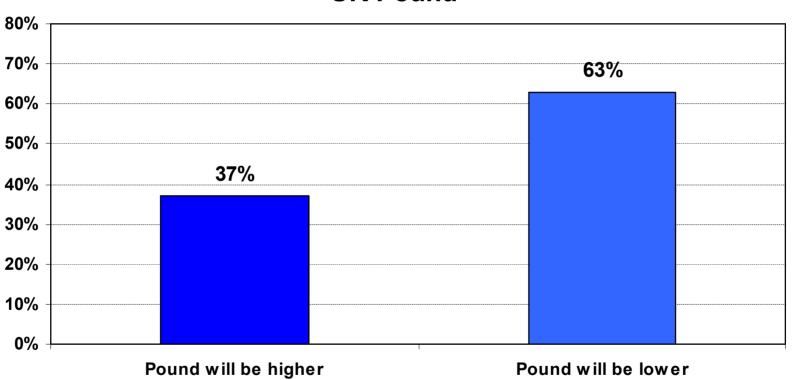
Inflation





UK Pound over the next 12 months

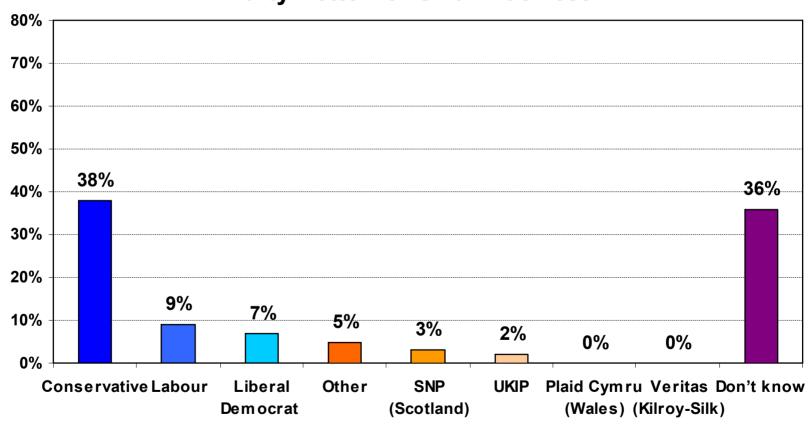






Which Party is Better for Small Business?

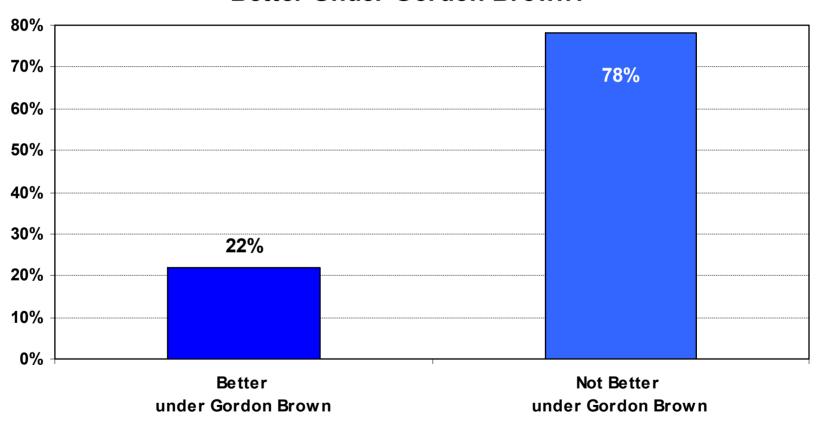
Party Better for Small Business





Will your Business be better under Gordon Brown than Tony Blair?

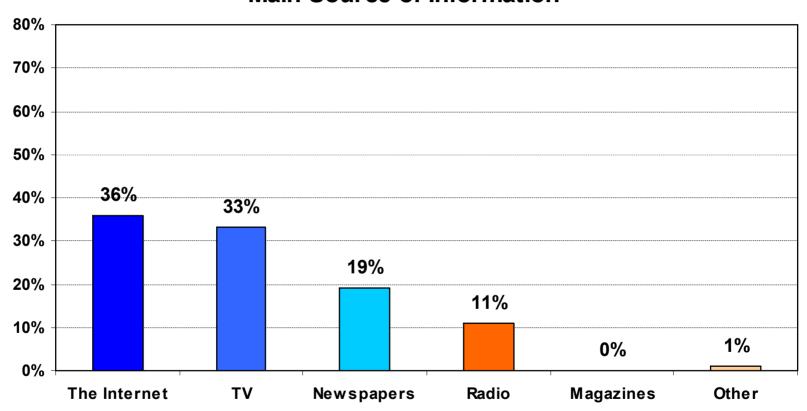
Better Under Gordon Brown?





Which one Media is your Main Source of Information?

Main Source of Information





Information Sources Recommend to People in your Business

Small Business Professionals

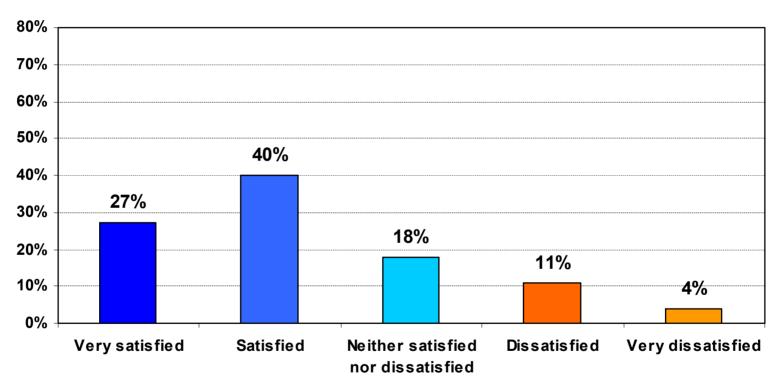
	%
Internet / Web Sites	44
Newspapers	14
Professional Trade Journals and Publications	10
TV	8
Professional Trade Associations / Organisations	5
Radio	4
Networking / Word of Mouth / Meeting with people	3
All / Any / Depends	2
PCG	2
Magazines	2
All media channels	1
Other	8
None	32



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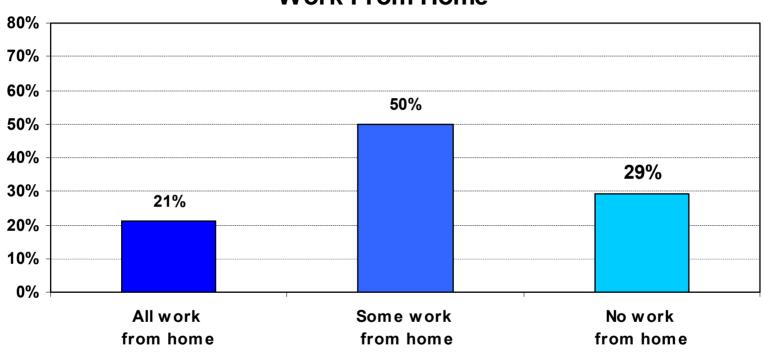


Job Satisfaction





Work From Home





For further details contact:

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E-mail: Michele.Levine@roymorgan.com

Sally Roberts, Client Services Director, Roy Morgan International

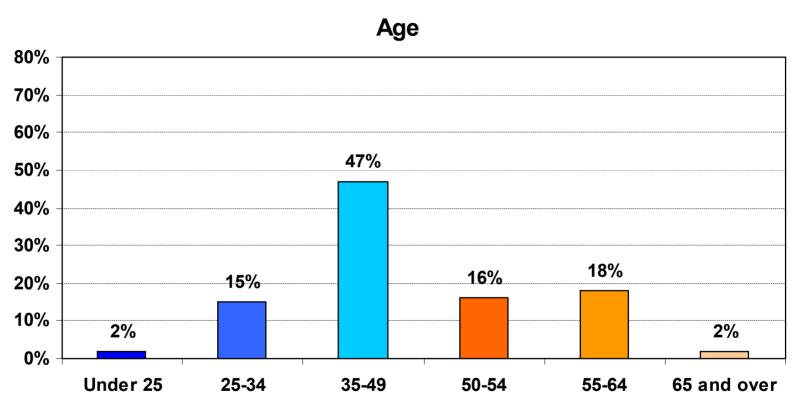
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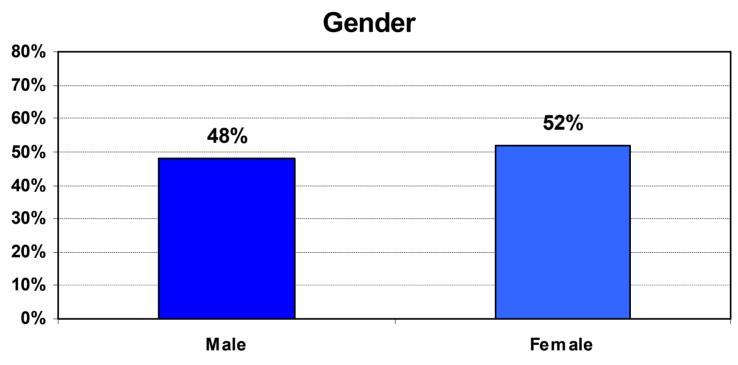




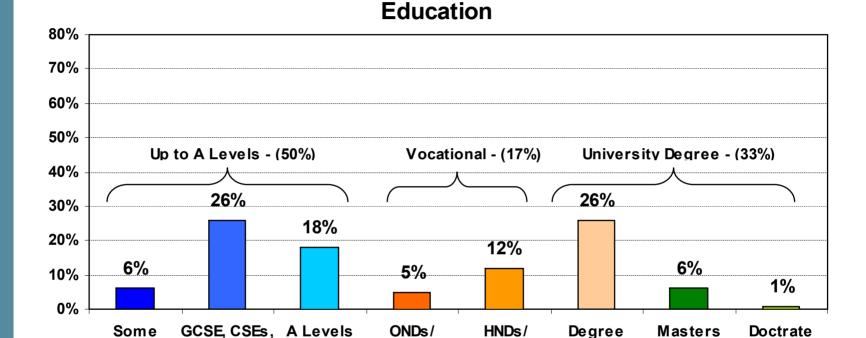
Demographics in More Detail











ONCs

HNCs

GCEs /

O Levels

Secondary

School (no

GCSEs)

Base: 623 UK Business Professionals

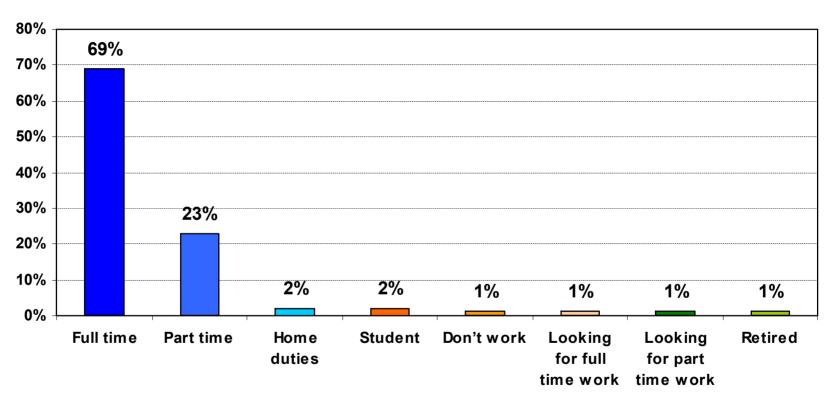
Degree

(eg PhD)

Degree

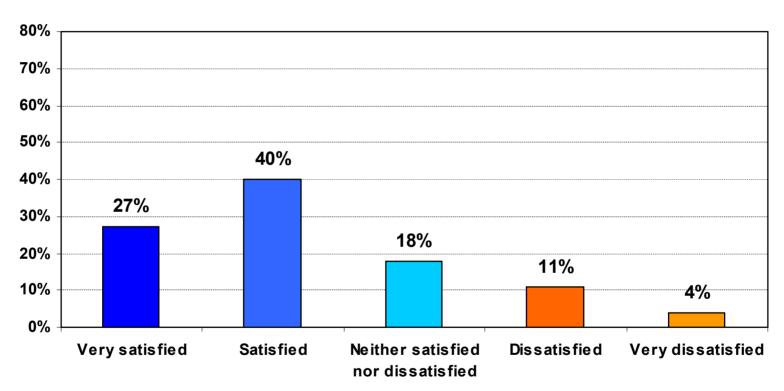


Work Status



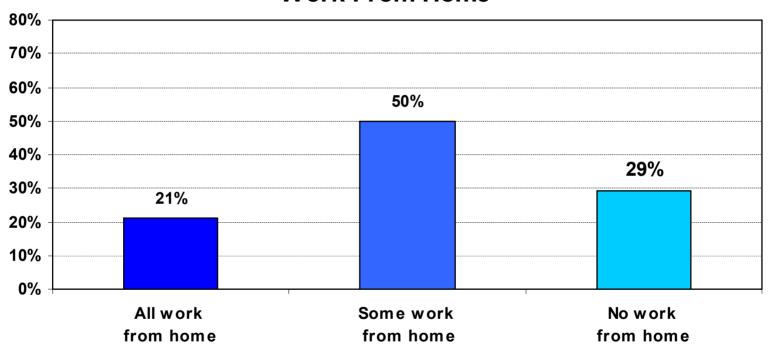


Job Satisfaction





Work From Home





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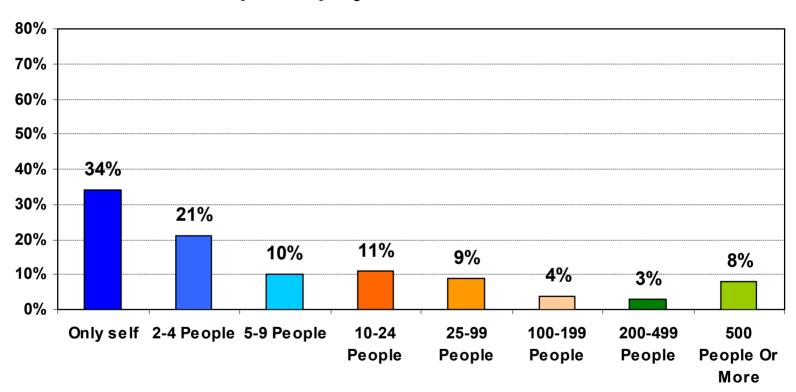


Industry

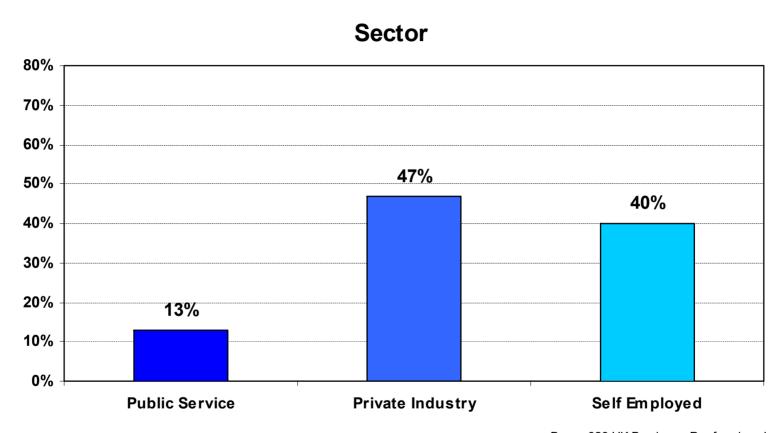
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Education	3
Health	3
Other Community Services	3 3
Recreation and Personal services	3
Agriculture	2 2
Transport and Storage	2
Media	2 2
Public Administration and Defence	2
Electricity, Gas and Water	1
Wholesale	1
Telecommunications	1
Communication	1
Property	1
Mining	-
Other	20
Total	100



People Employed Where You Work

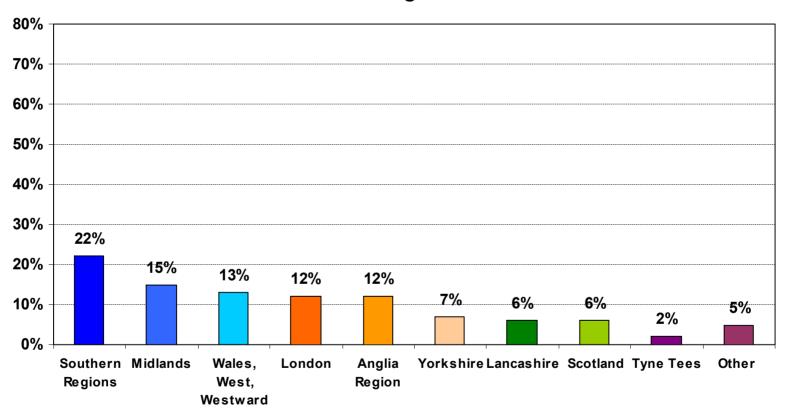








ITV Region





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